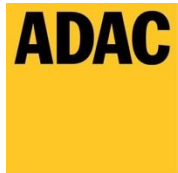


# Developing New Carbon-Neutral Fuel Supply Chain

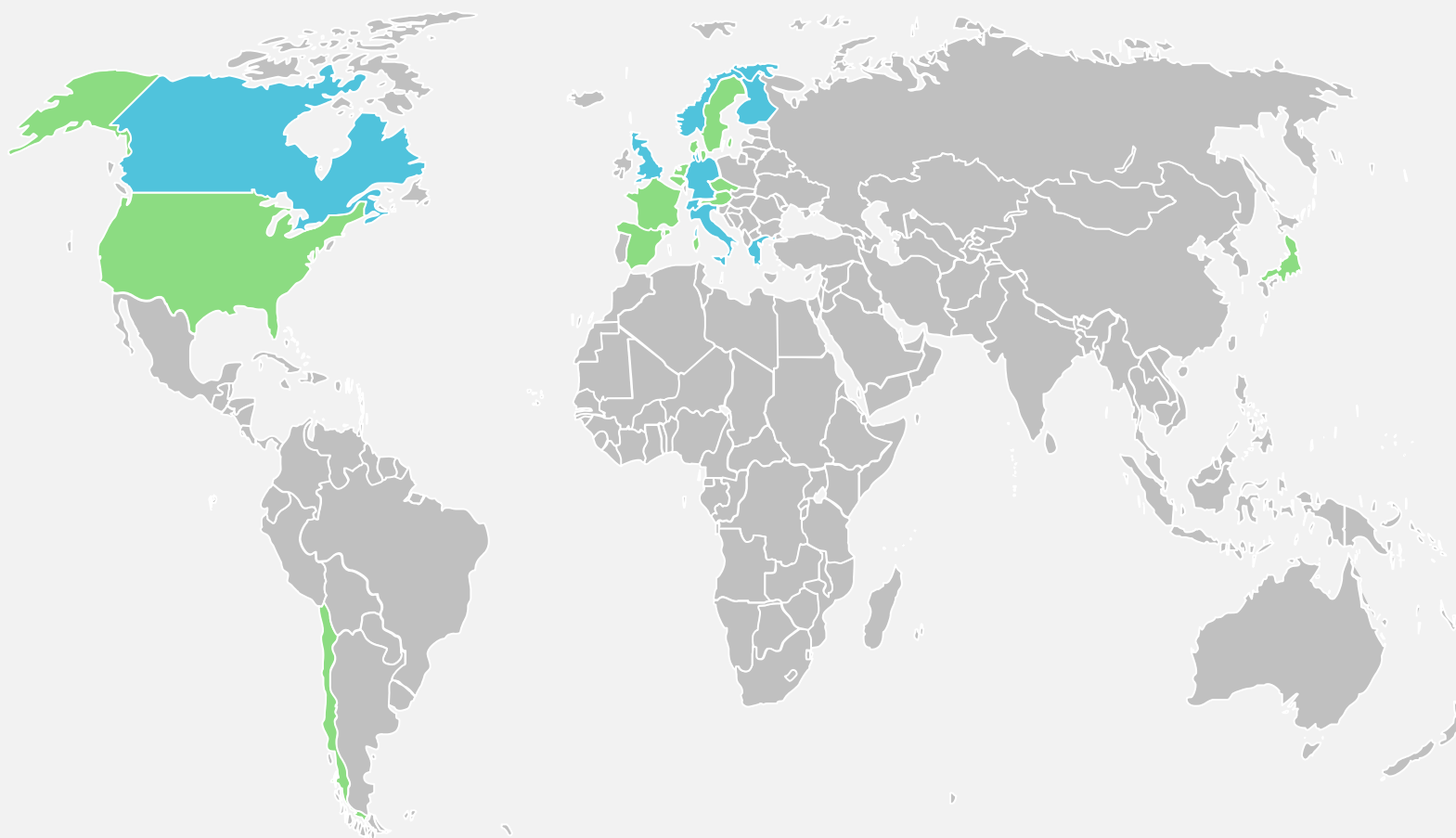
Ralf Diemer | CEO | eFuel Alliance | 03<sup>rd</sup> December 2024

# OUR MEMBERS

MORE THAN 170 COMPANIES, ASSOCIATIONS AND  
CONSUMER ORGANIZATIONS, INCLUDING:



# Global impact



**MORE THAN 180 MEMBERS IN 17  
COUNTRIES WORLDWIDE**

# Our Mission

## Lobbying Trailblazer

We are a **lean and fast-lobbying “trailblazer”** created to foster a strong renewable fuel market within the next 2-3 years, representing the whole value chain of eFuels.

## Fair competition

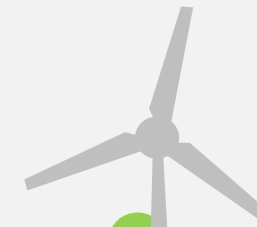
We stand for **fair competition** and a **level-playing field** for all relevant emission reduction solutions. We are clearly committed to more climate protection and are not fighting against any single technology.

## Take the chance

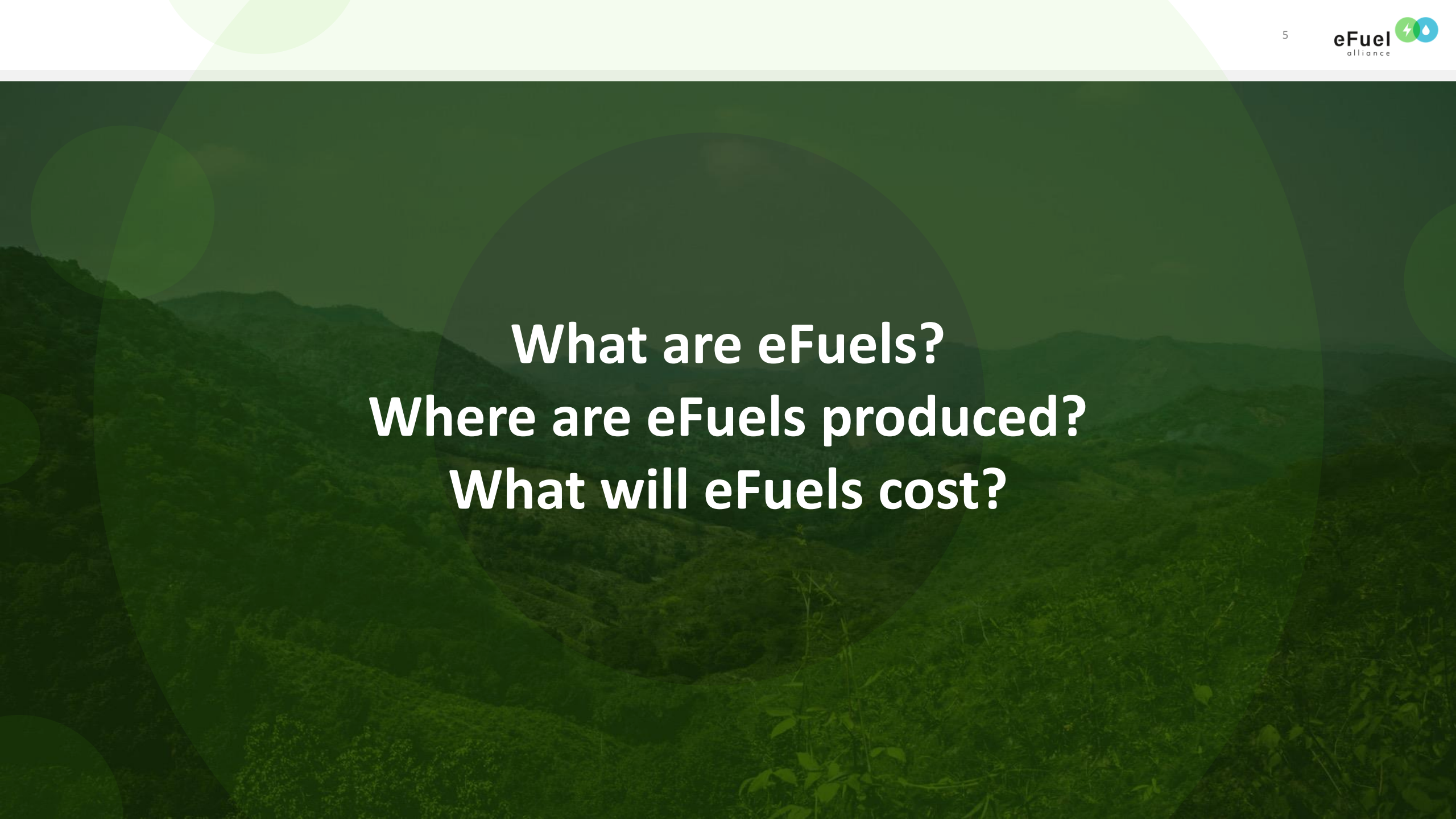
Now or never – **the Green Deal is the unique opportunity** to change the regulation and achieve more holistic political decisions

## Initiate business

We aim to **initiate attractive business** models to develop innovative fuel technologies in Europe.

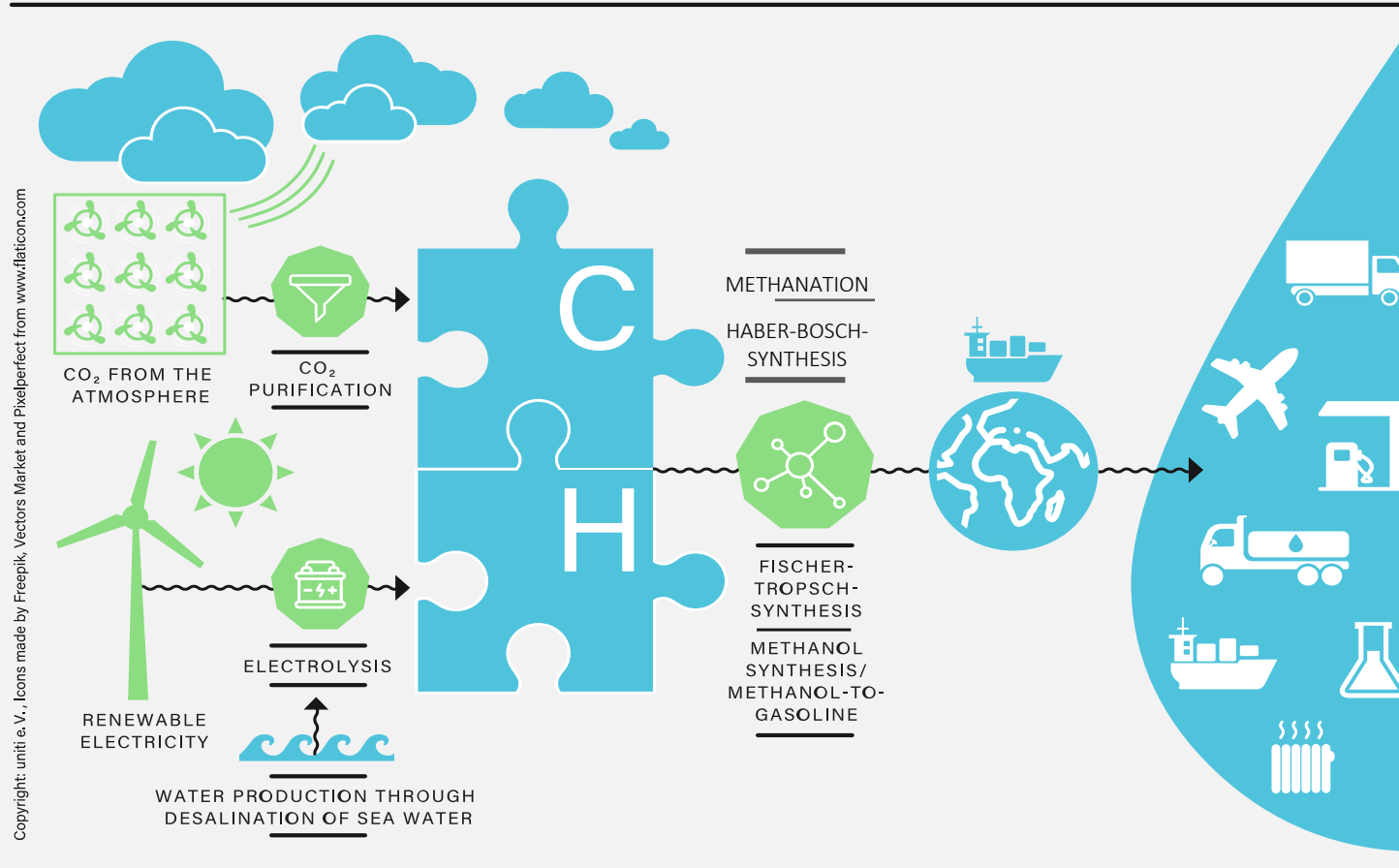






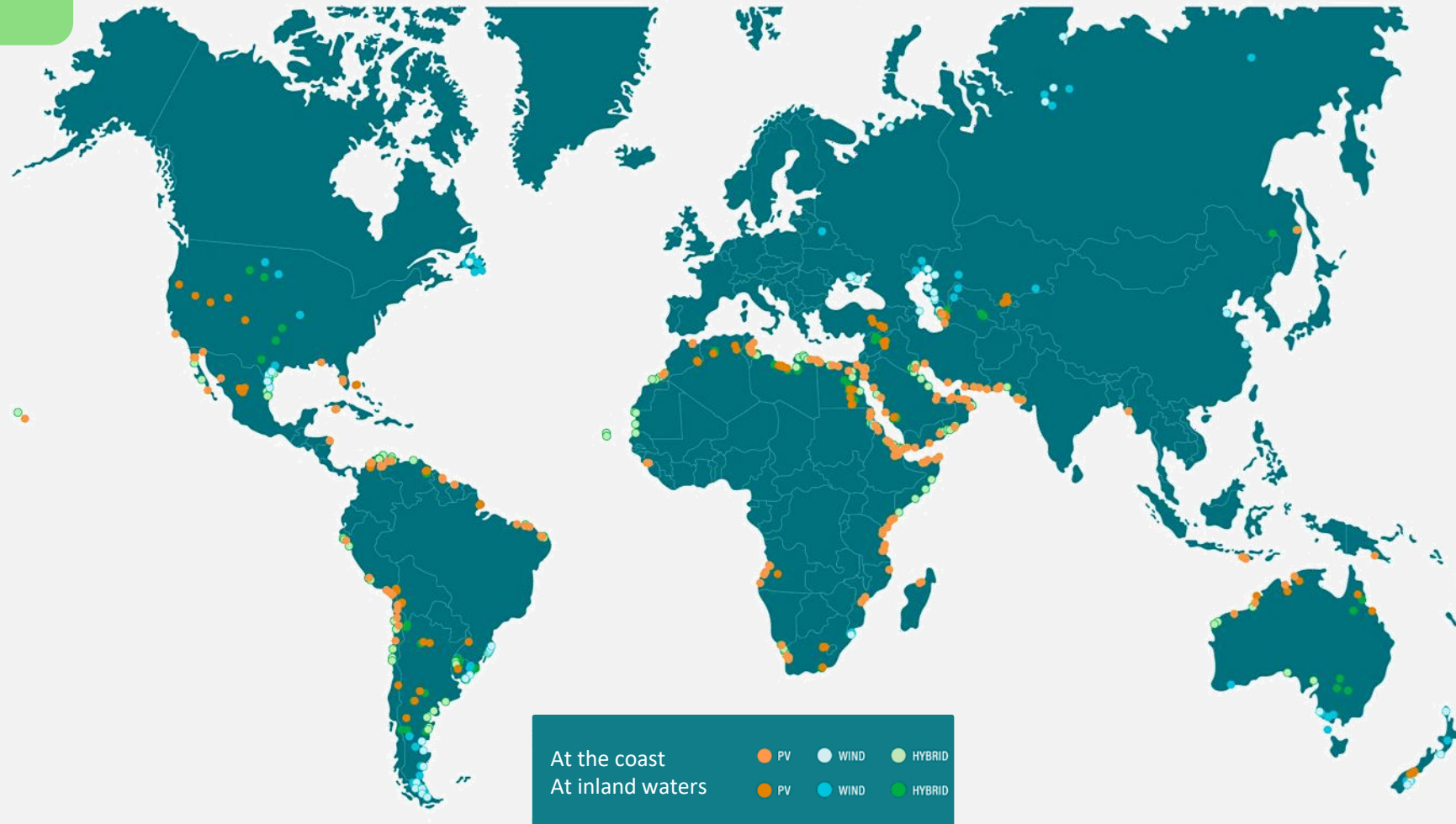
**What are eFuels?  
Where are eFuels produced?  
What will eFuels cost?**

# How are eFuels produced?



- Extraction of hydrogen from water by electrolysis using renewable electricity
- Hydrogen and CO<sub>2</sub>, directly captured from the atmosphere, are converted into a liquid energy carrier, by using e.g. Fischer-Tropsch synthesis.
- Power-to-X (PtX): Renewable electricity is converted into a synthetic, multi-purpose fuel with drop-in ability
- Climate-neutral process, no additional greenhouse gases are produced

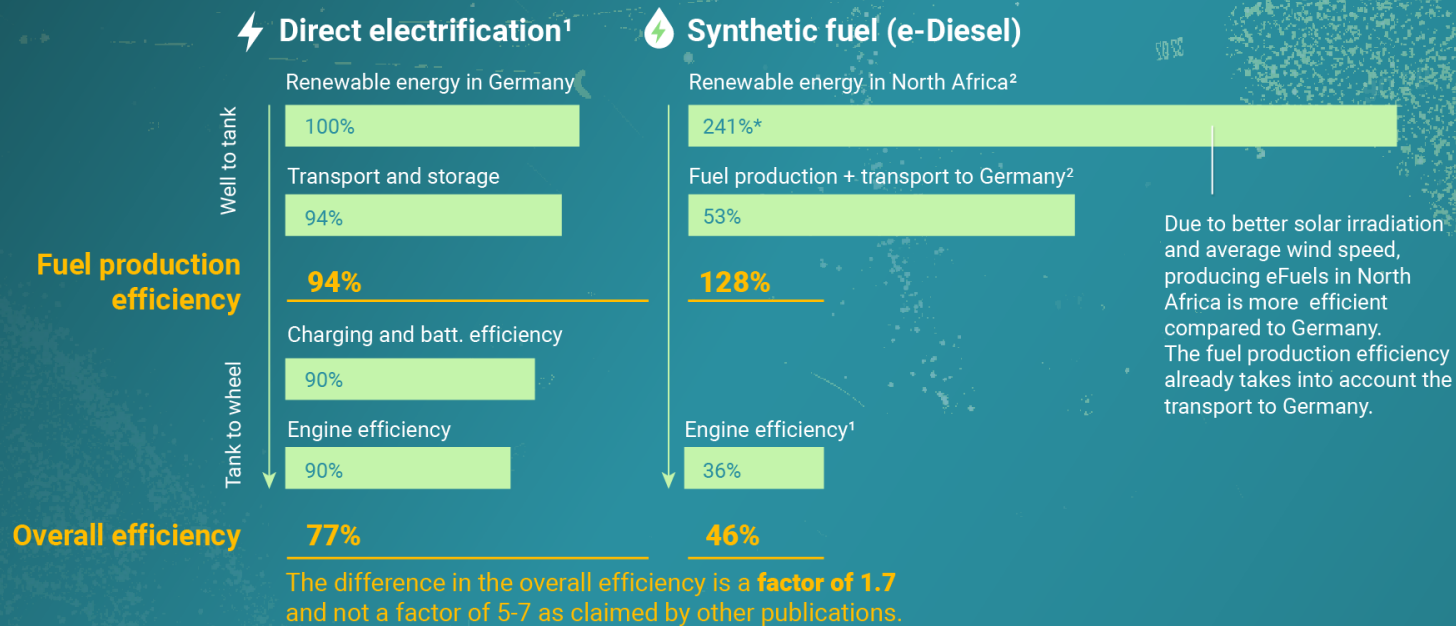
# Availability check: PtX potential worldwide



- [Fraunhofer IEE](#) explored the potential outside the EU for the production of green H<sub>2</sub> and climate-neutral synthetic fuels
- **85,000 to 88,000 TWh** of climate-neutral synthetic fuels could be produced outside Europe
- Global energy consumption by transport in 2019 totaled **33,603 TWh**

# Efficiency in a global context

## Efficiency of direct electrification and imported eFuels compared



- **Better utilization of renewable electricity generation in proper region is compensating efficiency losses along the value chain**
- **A photovoltaic module in North Africa generates 2.4 times electricity than in Central Europe**
- **eFuels make renewable electricity storable and transportable via an existing infrastructure**

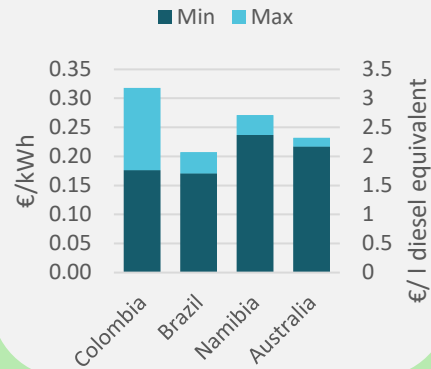


# eFuel production costs (Fraunhofer ISE, 2023)

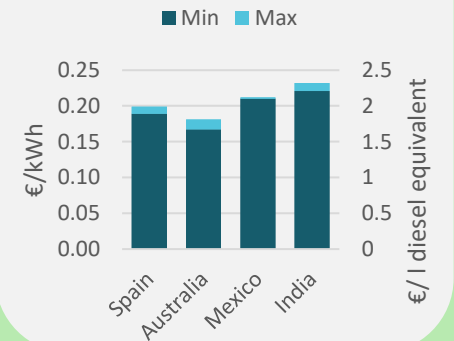
## Prices of eFuels including transport costs to Europe in 2030

- Without taxes and margin
- CO<sub>2</sub> source: direct air capture

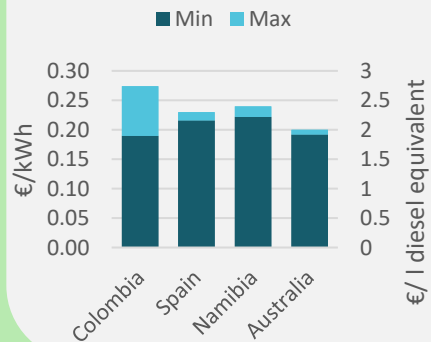
### Liquid Hydrogen



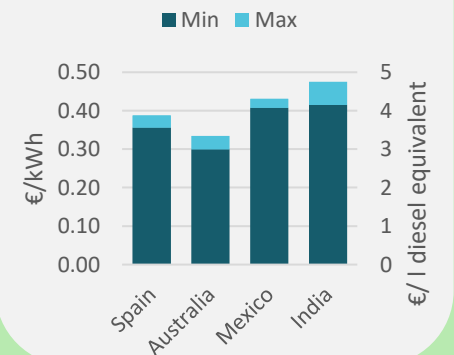
### Fischer-Tropsch-Mix



### Methanol



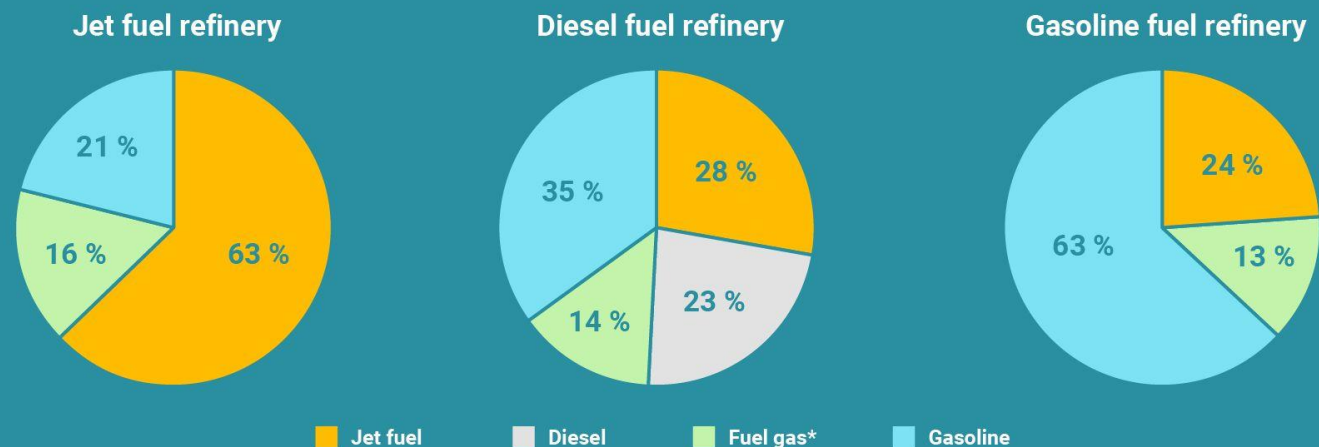
### Jet Fuel



# By-products as benefit, not hurdle

## By-products in eFuel production: All sectors would benefit from the cross-sectoral use of eFuels

Selected Fischer-Tropsch product distributions by refinery design



\* mostly hydrocarbons such as methane and ethane

Source: IEA

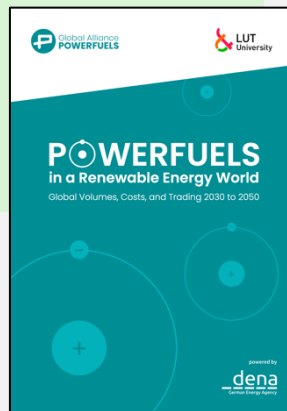
- Relevant esp. for co-processing and usage of **existing refineries**, but also **new installation**
- Having offtake from different sectors to assure a cross-sector usability **enhances project bankability and mitigates risks**
- lower prices through larger volumes that are earlier on the market will accelerate the energy transition in the shipping-, aviation-, chemical-industry as well as road transport

Source: [IEA \(2023\) The Role of E-Fuels in Decarbonising Transport](#)

# eFuels have high economic value

## LUT-University

- More than **40,000 TWh of eFuels** required until 2050: 22,737 in transport, 15,514 in the chemical industry and 5,000 in the heating sector.
- **18,000 b€ of investments** required until 2050.
- Cost range of 45 to 75 €/MWh in 2050.
- **Global trade will reduce** the levelized cost of eFuels by up to 30 % in some regions compared to a self-supply scenario.



## Institute of the German economy

- In a scenario with 20,000 TWh of eFuel demand:
- **1.22 million additional jobs in Europe** through the export of machines, equipment and plants for producing eFuels
- 80 b€ in additional annual added value.
- More than **340,000 new, highly productive jobs** can be created at PtX production sites (**exporting country**).



## PwC study on automotive industry in Europe

- A technology-mix in which renewable fuels complement the expansion of electromobility in road transport would maintain stable employment. By contrast, an e-vehicle-only policy **would put at risk 501 000 jobs in Europe's ICE domain by 2040**.
- In an EV-only scenario, 70% of value-add (or approximate 70 b€) is entirely dependent on the development of a full EU battery chain.



# Political framework of eFuels

# Different policy philosophies in US, EU and Japan



- Incentives instead of bans and restrictions (Inflation Reduction act) on renewable electricity generation, direct air capturing, green hydrogen and sustainable aviation fuel
- Carrots: Tax incentives reduce costs, but no guaranteed demand for producers
- “Taxpayer funds” principle
- No ban of fossil CO2 sources but restrictive clean hydrogen act in preparation



- 27 Member States, EU with limited competences (e.g. taxation)
- Sticks: Mandates guarantee demand, penalties set maximum price
- Limited budget to fund market uptake
- Green or nothing: benefits only for RFNBO
- “Polluter pays” = “Consumer pays” principle



- Dedicated eFuels strategy
- Close cooperation of ministries with companies, targets for 2030, 2035 and 2040 to be set together with the Japanese industry
- More pragmatic and flexible towards fuel requirements and feedstocks, e.g. including CO2 from industrial point sources
- No demand policy in place



# Regulative framework for eFuels in EU

All regulations are open or will be revised in the next 3 years



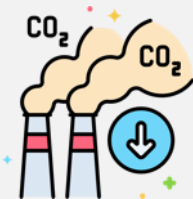
## CO2 standards for new cars and trucks

Stipulates the reduction of tailpipe emissions for new vehicles. No recognition of eFuels. Review in 2026/27



## Renewable Energy Directive (REDIII)

Sets targets for renewable energy, incl. targets for the transport sector with specific sub-quotas. Set restrictive production criteria (del. acts). National implementation until May 2025. Review in 2027.



## EU Emissions Trading System

Prices CO2 emissions and gradually reduce available allowances. Revenues are used for funding schemes e.g. SAF allowances and Hydrogen Bank



## FuelEU Maritime

Commits shipping industry to reduce the emission intensity of its used energy by 2050. Binding quota of 2% eFuels in 2034.



## ReFuelEU Aviation

Sets increasing mandatory blending quotas for sustainable aviation fuels by 2050. Binding quota of 1.2% eFuels in 2030/2031.



## Energy Taxation Directive

Doesn't differentiate between fossil and renewable energy sources, based on energy content. Commission proposed low tax rates for eFuels.

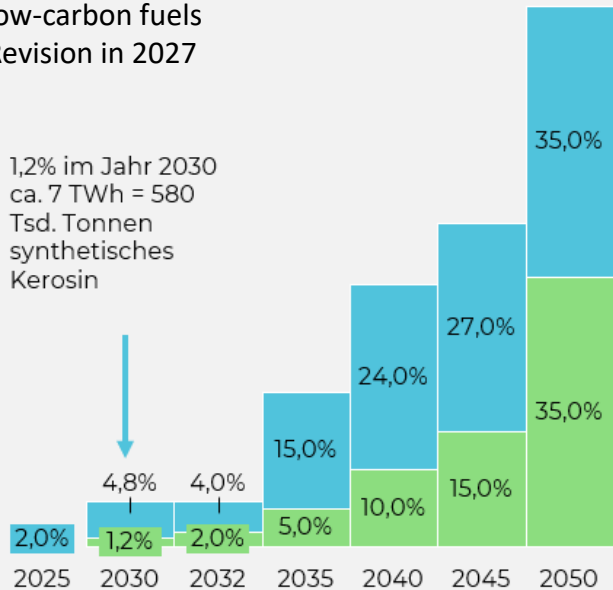
# Aviation and Maritime



## ReFuelEU Aviation

- Publication in the Official Journal on 31.10.23 (Regulation (EU) 2405)
- Commitment for aviation fuel suppliers
- Definition of synthetic aviation fuels includes RFNBO and low-carbon fuels
- Revision in 2027

1,2% im Jahr 2030  
ca. 7 TWh = 580  
Tsd. Tonnen  
synthetisches  
Kerosin



SAF – Sustainable Aviation Fuels (biofuels + synthetic fuels)  
Synthetische Kraftstoffe



## FuelEU Maritime

Publication in the Official Journal on 22.09.23 (Regulation (EU) 2023/1805)  
Obligation for shipping  
Scope: Ships over 5000 GT, 100% of intra-EU and 50% of in/outbound voyages  
Revision in 2028

Sunrise clause on the RFNBO partial quota:

- If a 1% share of RFNBO is not reached in 2030, a partial quota of 2% will be required from 2034 (also achievable by other fuels)
- 1% equals 3 TWh = 260 thousand tons of synthetic marine fuel oil

### GHG Intensity Limits

2025	-2%
2030	-6%
2035	-14,5%
2040	-31%
2045	-62%
2050	-80%

# Regulatory view on biofuels and eFuels

## IN THE RENEWABLE ENERGY DIRECTIVE (RED), FUELEU MARITIME AND REFUELEU AVIATION

Renewable fuels of non-biological origin (RFNBO)

Advanced Biofuels  
(RED Annex IX Part A)

Mature Biofuels  
(RED Annex IX Part B)

Conventional/Food and feed  
crop-based biofuels

Multiplier x2

2025: 1% combined quota for advanced biofuels and RFNBO  
2030: 4,5% combined quota for advanced biofuels and RFNBO, of which 1% RFNBO

Limited to 1.7% of transport energy

limited to 7% of transport energy

Multiplier x1,5 when supplied to  
maritime and aviation

Multiplier x1,2 when supplied to maritime and aviation

2025: 2% SAF  
2030-2031: 6% SAF, of which 1,2% synthetic fuels (includes RFNBO and low-carbon fuels)  
2032-2034: 6% SAF, of which 2% synthetic fuels  
2035: 20% SAF, of which 5% synthetic fuels  
2040: 34% SAF, of which 10% synthetic fuels  
2045: 42% SAF, of which 15% synthetic fuels  
2050: 70% SAF, of which 35% synthetic fuels

Any biofuels from feedstocks not  
included in Annex IX are limited to  
3%

2025-2033: Multiplier x2 towards  
GHG intensity limits

Eligible for GHG intensity limit

Eligible for GHG intensity limit

Food and feed crop-based biofuels  
and any fuel not certified under EU  
legislation has to use the GHG  
intensity of the equivalent fossil  
fuel

Sunrise clause: If in 2031, a 1%  
share of RFNBO is not reached, a  
2% sub-quota will be mandated  
from 2034

sub-quota can also be fulfilled by  
advanced biofuels and low-carbon  
fuels

# Exclusion of Key Markets Like the Road Sector

## REGULATIVE STATUS QUO



### CO<sub>2</sub> standards for new cars and vans

Entry into force in May 2023 (Regulation (EU) 2023/851)

CO<sub>2</sub> reduction targets (tailpipe approach):

2030: - 55 %

2035: - 100 %

#### CO<sub>2</sub>-neutral fuels (CNF):

Final vote in the Council on 27 March: Commission to present solution for the approval of combustion vehicles powered by CNF after 2035 (recital)

The Commission's first proposal (Sept. 2023):

Only RFNBO with 100% CO<sub>2</sub> reduction permitted

**Trial stalls** due to criticism

- Definition of CNF and the Inclusion of biofuels raised concerns
- Doubts about the legality of the process



### CO<sub>2</sub> standards for new trucks

Provisional agreement reached on 18 January 2024

CO<sub>2</sub> reduction targets (tailpipe approach):

2030: - 45%

2035: - 65%

2040: - 90%

Zero- and low-emission vehicles (ZLEV) ≤ 3gCO<sub>2</sub>/t.km (fuel cell, hydrogen engine, electromobility)

#### CO<sub>2</sub>-neutral fuels (CNF):

Coreper meeting on 9 February:

- non-binding recital: within one year, evaluation of a methodology for the approval of trucks running exclusively on CNF. Here biofuels are included.

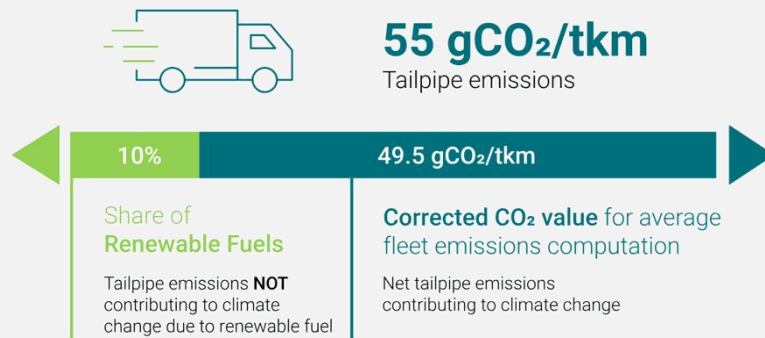
Evaluation at revision 2027:

- Carbon Correction Factor (CCF)
- Use and incentive of sustainable fuels for the vehicle fleet

# How to include fuels in the CO<sub>2</sub> emission standards

## DIFFERENT APPROACHES EXIST AND ARE COMPLEMENTARY

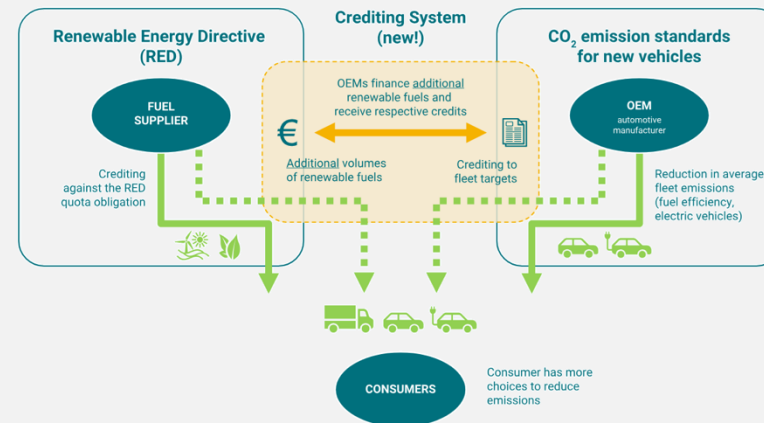
### Carbon Correction Factor



\* Example calculation

- Existing share of CNFs are considered and reduce the CO<sub>2</sub> tailpipe value
  - More information [here](#)

### Crediting System



- Manufacturers can offset remaining emissions by additional CNFs on voluntary basis
  - More information [here](#)

### New vehicle class for exclusive use of CNF



- More than 55 industry players evaluate monitoring methodologies from a technical and political perspective
  - Final report available in Dec. 2024



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# Benefits of a membership in the eFuel Alliance

1

Supporting membership

2

Ordinary membership

3

Active membership

## Political exchange

Exchange with political as well as involvement in political processes:

- Position papers
- Representing interests in bodies of the European Commission (Renewable and Low Carbon Fuels Value Chain Industrial Alliance; CCUS Forum)
- Building alliances

## Active participation

Active participation in the eFuel Alliance:

- Sherpa Circle (updates on legislative processes; discussion of political positioning and strategies)
- Technical working group (expert presentations and discussions on technical issues)
- Communication working group (development of common arguments and formats)

## Providing information

Information and expertise on EU legislation; legislation in EU Member States and relevant global developments:

- Twice-weekly monitoring
- Analysis and summary of EU legislative texts and amendments

## Networking

- Networking with over 170 eFuel Alliance member companies from various sectors
- Event participation

## Media work

- Placing member companies in the media and at (trade) congresses & trade fairs
- Comprehensive social media and press work



# eFuel Alliance

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